



KINSALEM
SPECIFICATION & PROCUREMENT

“OVER 25 YEARS OF FURNISHING BUILDERS AND DEVELOPERS THE MATERIAL THEY NEED ALONG WITH THE SPECIALIZED SERVICES THEY DO NOT RECEIVE THROUGH TRADITIONAL WHOLESALE SUPPLY CHAINS.”

BRIAN E. REICHENBACH, PRESIDENT
KINSALEM

WE OFFER A VARIETY OF SERVICES.

Founded for the sole purpose of meeting the needs of builders and developers, KIN Salem aims to bridge the gap between what these professionals need and what the average distributor of building materials provides.

Material Procurement



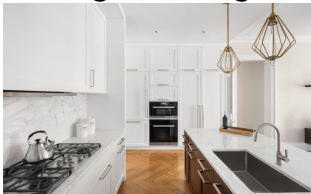
Fostering such genuine relationships with manufacturers and wholesalers over the past 25+ years allows us to procure an extensive selection, finding you the perfect fit for any project.

Product Specification



Product specification involves various factors such as quality, longevity, and setting. Incorporating these elements into your chosen fixtures/products enables us to deliver the highest quality material to best fit your wants, needs, and budget.

Strategic Planning



Planning strategically helps set a framework and clear boundaries within which determinations can be made. Together we will review your plans and specifications, providing viable product recommendations that will enhance your projects value and budget.

Value Engineering



Value Engineering is about selecting the correct product to fit the project while maximizing value. Our expertise and experience allows us to specify higher quality products with brand recognition at an extremely reasonable price point.

"I have been working with Brian Reichenbach for over 15 years and very much appreciate Brian's reliability and vast knowledge base. Brian is always quick to respond with innovative solutions to solve problems, and is nothing less than a pleasure to do business with."

— John Simonlcaj, Managing Director of Development at HFZ Capital Group

WHO WE ARE

We take pride in our vast knowledge base and experience, presenting our customers with much more than the most competitive prices on product. We provide them with peace of mind that they are making the most out of their investment in current time and down the road. We are the "personal shoppers" of the building world, saving you time and money while optimizing the value of your projects.

WHAT WE DO

At KIN Salem we do much more than assure competitive prices on product. We provide sophisticated design services, advice spotting trends both long and short term, and unparalleled value engineering using our keen product knowledge to yield the best materials specific to your projects.

OUR PROJECTS

New York

The Belnord, 225 West 86th Street, New York, NY

88 & 90 Lex, 88 Lexington Avenue, New York, NY

Lighthouse, One Lighthouse Way Tarrytown, NY

River House, 11 River Street Sleepy Hollow, NY

Heritage Homes, 18-30 Brook Street New Rochelle, NY

Hackley School, 293 Benedict Avenue Tarrytown, NY

The Astor, 235 West 75th Street, New York, NY

The Chatsworth, 344 West 72nd Street, New York, NY

Uno, 44 Wells Avenue, Yonkers, NY

The Creston, 2028 Creston Avenue, Bronx, NY

Wildey Street, 21 Wildey Street Tarrytown, NY

Tarrytown Rec Center, 240 West Main Street Tarrytown, NY

New Jersey

Glass House, 3 Somerset Lane Edgewater, NJ

The Pearl, 9 Somerset Lane Edgewater, NJ

The Oyster, 15 Somerset Lane Edgewater, NJ

Connecticut

Steamboat, 702 Steamboat Road Greenwich, CT

We are confident that we can meet the challenges ahead and stand ready to partner with you in delivering an effective plan for your project.

Request a free consultation: